

**SKILLS FRAMEWORK FOR FINANCIAL SERVICES
TECHNICAL SKILLS AND COMPETENCIES (TSC) REFERENCE DOCUMENT**

TSC Category	Sustainable Finance					
TSC	Non-Financial Industry Sustainability ¹ Developments					
TSC Description	Synthesise sustainability-related risks, opportunities and market developments of the non-financial industries, and their impact and application to the organisation and the financial sector					
TSC Proficiency Description	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6
			Understand and explain key domestic, regional and international sustainability developments, risks and opportunities in the relevant non-financial industries and their impact to the financial sector	Analyse and apply knowledge on key sustainability developments in non-financial industries relevant to the organisation	Synthesise, project and define key sustainability issues of the non-financial industries that are relevant to the organisation and shape the organisation's strategies, policies and relevant business activities in response to these issues	
Knowledge			<ul style="list-style-type: none"> • Key international and regional regulatory sustainability developments in the non-financial industries • Key domestic, regional and international sustainability, trends, issues and challenges and their relevance to the client's industries in terms of risks and opportunities • Alignment between key sustainability risks and opportunities in relevant industries, and global ambitions • Technology and business model developments that support climate mitigation, adaptation and transition or address other sustainability issues and/or client industries 	<ul style="list-style-type: none"> • Domestic, regional and international regulations and best sustainability practices within the non-financial industries • Industry frameworks, initiatives, benchmarks, ratings and technical criteria for sustainability-focused activities within the non-financial industries • Characteristics of technology and decarbonisation solutions that support climate mitigation, adaptation and transition or other sustainability issues, as well as the role of the non-financial industries to enable and accelerate such solutions. • Techniques to apply industries sustainability-related knowledge 	<ul style="list-style-type: none"> • Techniques to model forward-looking impact of global and local policy changes as well as sustainability-related market developments on the non-financial industries and organisation • Inter-linkages in non-financial industries sustainability developments between relevant industries and the related economic and financial impact • Techniques to apply cross-industry sustainability developments in overlapping themes • Financial characteristics of technology and decarbonisation solutions that support climate mitigation, adaptation and transition 	

¹ Includes green developments of the non-financial industry(s)
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			<ul style="list-style-type: none"> • Policies and practices to embed sustainability risks and opportunities in the non-financial organisation 		<p>or other sustainability issue, as well as the role of the non-financial industry to enable and accelerate such solutions</p> <ul style="list-style-type: none"> • Range of existing and emerging sustainability-related products and services in the non-financial industries as well as any possible gaps 	
Abilities			<ul style="list-style-type: none"> • Explain key sustainability trends and social/environmental risks in the non-financial industries to stakeholders • Engage customers on their key sustainability-related dependencies, impacts, risks and opportunities in the non-financial industries 	<ul style="list-style-type: none"> • Research and advise customers and internal stakeholders on strategies and approaches to achieve sustainability-related goals and outcomes • Analyse and apply the knowledge on sustainability-related developments in the non-financial industries 	<ul style="list-style-type: none"> • Lead research, analyse and apply the knowledge on sustainability-related developments in the non-financial industries at the organisation level • Develop strategies for financial institution to mitigate risk and capitalise on opportunities presented by sustainability issues in the non-financial industries and at cross-sectoral level • Advocate and drive key sustainability outcomes for the non-financial industries 	
Range of Application	<p>Sustainability-related ambitions may include, but not limited to:</p> <ul style="list-style-type: none"> • UN Global Compact • UN Sustainable Development Goals • Paris Agreement 					